**Curriculum Vitae**

Naresh Kumar Kannojia

Sathpara Brahma

Road Ambikapur (CG)

Pincode 497001

Cell: 9009688135

[naresh.kannojia01@yahoo.com](mailto:naresh.kannojia01@yahoo.com)

**Career Objective**

To seek a challenging environment that encourages continuous learning and creative, exposure to new ideas which stimulates professional growth. Sincerity & Commitment drive my passion to grow with the organization.

**Work Experience**

* **August 2011 - Present at KOTAK MAHINDRA BANK LTD**

**Role:** Deputy Manager

* Acquisition of new customer (Current A/C & Saving A/C)
* Cross Sales like DMAT Account, Car Loan, Home Loan, and Loan against property, Life Insurance, etc.
* I am also acting as a backup **Service Officer,** helping Service officer in cash deposit, cash withdrawal, cheque clearing,etc.
* Handling OD and CC limit file since last one years.
* **Aug’ 2010 – Aug’ 2011 at ICICI BANK LTD**

**Role-** Junior Officer

* Acquisition of new customer (Current A/C & Saving A/C)
* Cross Sales like DMAT Account, Car Loan, Home Loan, and Loan against property, Life Insurance, etc.

**Professional achievements**

* **CASA KA SUPER STAR Contest held in Jan to march month.**

I achieved 4th position in India in commercial rural branches in the term of CASA number

and value.i have maximize the CASA value 1Cr within 6 month .

* **Insurance Contest held in Jan 2013.**

I achieved 1st position in pan India commercial branches, I given base to new branch of ambiakpur within six month branch CASA value near about 2.42 Cr in this figure I participated 1.20 Cr and LI done 2.50 lakh .which was launched in 5th august 2015.

**Core Competencies**

* Quick Learner
* Leadership
* Strategy Maker
* Ambitious
* Loves to work in challenging environment

**Professional Education**

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| --- | --- | --- | --- | --- |
| **Course** | **Year of Passing** | **Board/University** | **Name of the Institution** | **Class** |
| MBA(PGP)&Degree | June 2010 | Sikkim Manipal University | Eastern institute integrated learning management | First |
| T.Y.Bsc (Bio) | June 2008 | Allahabad University | CMP Degree College | Second |
| HSC | June 2004 | CAV Inter College | CAV Inter College | Second |
| SSC | June 2002 | KP Inter College | KP Inter College | Third |

**Other Qualifications**

Have completed Diploma in Computer Application. Well verged with Office XP, 2000, 2003 and 2007

**Personal Profile**

Permanent Address 268/2 Patrakar Colony,Ashok Nagar, Allahabad -211001

Date of Birth 25 Jan 1985

Nationality Indian.

Languages Known English, Hindi.

**Declaration**

I hereby declare that all the information furnished in this resume is very much and correct to the best of my knowledge and believe.

**Date**

**Place** **Naresh Kumar Kannojia**